

# Predictive Analytics 123 Guide

PV620 SV101

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## **Table of Contents**

Overview	1
Getting Started	2
Software Dependencies	2
Select the Predictive Analytics 123 Development Location	2
Create the OneStream Development Application	3
Application Server Settings	
Configure the OneStream Application Server	
Installation and Setup	5
Install Predictive Analytics 123	5
Package Contents & Naming Conventions	6
Predictive Analytics 123 Setup	6
Dashboard Maintenance Unit	7
Business Rules	7
Home	9
Settings	11
Global Options	11
Assign User Group to Security Roles	11
Configure the Predictive Analytics 123 Python Script	12
Predictive Analytics 123 Uninstall Options	

Template Setup	14
Create a Template	14
Template Field Definitions	
Cube View Setup Notes	
Assign Cube View Bound Parameters	
Apply Predictive Analytics 123 to Forms	
Set Up List View	
Set Up Single View	
Predict	
Run Prediction Models	
Model Comments	
Audit	
Help & Miscellaneous Information	
Specify Optimal Display Settings	
MarketPlace Solution Modification Considerations	
Appendix A: Trend and Seasonality Definitions	
Appendix B: Forecasting Methods	
Simple Exponential Smoothing	
Holt Linear	
Holt-Linear Additive	

Holt-Linear Multiplicative				
Holt-Winters Exponential				
Seasonal Additive				
Holt-Winters Exponential Multiplicative				
Holt-Winters Damped Method				
Seasonal Multiplicative				
Autoregressive Integrated Moving Average (ARIMA)				
Seasonal Autoregressive Integrated Moving Average (SARIMA)				
Appendix C: Predictive Analytic Metrics				
Metrics				
Mean Percentage Error (MPE)				
Mean Absolute Percentage Error (MAP)				
Appendix D: Additional Information				

## **Overview**

Predictive Analytics 123 provides a forecast baseline based on historical data patterns. The solution cycles through multiple forecast methods based on Seasonality and Trend to determine the most accurate forecast. It creates and presents models to support forecasting, prediction, and what-if analysis to determine the most appropriate forecast scenario.

## **Getting Started**

Use the following information to understand prerequisites and dependencies, plan your installation, and configure the database server.

**NOTE:** Before beginning setup, verify that the SQL server has table creation rights on the SQL database to create the custom tables.

#### **Software Dependencies**

This table describes external software dependencies:

Component	Description
OneStream App for Windows	Predictive Analytics 123 is optimized to run in the OneStream App for Windows. This app has the same functionality as the browser-based version of OneStream while providing an enhanced display at faster speeds.

#### Select the Predictive Analytics 123 Development Location

Before beginning installation, decide whether to build the solution directly in the Production OneStream application or in a separate Development OneStream application. This section provides some key considerations for each option.

**Production OneStream Application:** The primary advantage of building the solution in a Production application is that you will not have to migrate the resulting work from a Development application. However, there are intrinsic risks when making design changes to an application used in a Production capacity and not advised.

**NOTE:** OneStream strongly recommends that you implement the solution in the Development environment with a fresh copy of the Production application before starting work.

**Development OneStream Application**: As a best practice, use the Development OneStream application to build the solution.

See Also: Modifying MarketPlace Solutions

#### **Create the OneStream Development Application**

- 1. Ensure that all the OneStream artifacts relating to Predictive Analytics 123 such as **Workflow Profiles** and **Entities** are in the Production application.
- 2. Copy your Production OneStream application to your Development environment and rename it. This Development version will be used for your Predictive Analytics 123 project.

#### **Application Server Settings**

You may need to edit the OneStream Application Server Configuration so users can create and change data in the additional database tables. If other MarketPlace solutions (such as Specialty Planning) are already in the application, these adjustments may already exist.

#### **Configure the OneStream Application Server**

Be sure that the security group settings include the users who work on and set up the solution before proceeding.

**NOTE:** Group settings are applicable to all MarketPlace solutions; it is important to keep the group names generic.

- 1. Start the OneStream Server Configuration Utility as an Administrator.
- 2. Click Open Application Server Configuration File > Database.
- 3. Edit the following OneStream Database Server properties:
- Access Group for Ancillary Tables: Select a group that includes those who will access records.
- Can Create Ancillary Tables: True
- Can Edit Ancillary Table Data: True
- Maintenance Group for Ancillary Tables: Select a group to edit and maintain tables.

• Table Creation Group for Ancillary Tables: Select a group who can create tables.

One	Stream Database Server properties:	
•		
>	Azure Database Connection Settings	
>	Connection String Settings	
~	General	
	Access Group for Ancillary Tables	DB_ANC_Access_Group < Read Access
	Allow Database Creation via UI	True
	Can Create Ancillary Tables	True
	Can Edit Ancillary Table Data	True
	Database Provider Type	SqlServer
	ls External Database	False
	Maintenance Group for Ancillary Tables	DB_ANC_Maintenance_Group Read Access
	Name	OneStream Database Server
	Table Creation Group for Ancillary Tables	Everyone
	Use File Groups when Creating Databases	True
	Use Table Partitioning when Creating Databases	True

4. Restart Internet Information Server.

## **Installation and Setup**

You must download and install the OneStream Data Science software package before setting up Predictive Analytics 123. This is required so you can map the Python Configuration path during the Predictive Analytics 123 installation. Determine the best location to extract the package before beginning the process. The location must be free of file execution restrictions in order to run the Python code.

**IMPORTANT:** OneStream cloud-based installations require OneStream Support assistance to deploy the Data Science package. <u>Contact OneStream Support</u> for assistance.

#### **Install Predictive Analytics 123**

When the Data Science package is installed and the directory path is known, install Predictive Analytics 123.

 From the OneStream MarketPlace Dashboard, click MarketPlace > Predictive Analytics 123.



#### Predictive Analytics 123

2. On the Predictive Analytics 123 Solution page, select your OneStream platform version from the **Minimum Platform Version** dropdown list.

This selection automatically displays the appropriate solution version in the next box.

3. Select the most recent version from the **Solution Version** dropdown list and then click **Download**.

- 4. Log in to OneStream.
- 5. On the **Application** tab, click **Tools** > **Load/Extract**.
- 6. On the Load tab, locate the solution package using the Select File icons and click Open.
- 7. When the solution's file name appears, click Load.
- 8. Click **Close** to complete the installation.

#### **Package Contents & Naming Conventions**

The package filename contains multiple identifiers that correspond with the Platform. Renaming any of the elements contained in a Package is discouraged in order to preserve the integrity of the naming conventions.

ldentifier	Description
PAM	Solution ID
PV620	Minimum Platform version required to run solution
SV100	Solution version number
PackageContents	Filename

Example package name: PAM\_PV6.2.0\_SV100\_PackageContents.zip

#### **Predictive Analytics 123 Setup**

The first time you run Predictive Analytics 123, you are guided through the table setup process.

1. In OneStream, click **OnePlace > Dashboards > Predictive Analytics 123 > Predictive Analytics 123**.

#### Installation and Setup



#### Step 1: Setup Tables

This step may be necessary when upgrading even if tables are already present. Predictive Analytics 123 will not drop any tables that already exist but will modify table structures and add any new ones if necessary.

2. When setup is complete, click Step 2: Launch Solution to begin.

#### **Dashboard Maintenance Unit**

#### XFW Predictive Analytics 123 (PAM)

The Dashboard Maintenance Unit provides the user interface for Predictive Analytics 123 and includes the Dashboard Groups, Components, Data Adapters, Parameters, and Files used to build the solution.

- XFW\_PAM\_ControlLists - XFW\_PAM\_ModelComments - XFW\_PAM\_ModelExecution

W XFW\_PAM\_TemplateDefinition

#### **Business Rules**

Business Rule	Description
PAM_DataMgmt	Extensibility Business Rule that manages the execution of the Run All functionality.

Business Rule	Description
PAM_ HelperQueries	Dashboard Dataset Business Rule that provides various data helper functions for populating charts, grids, and BI Viewer components.
PAM_ ParamHelper	Dashboard XFBR String Business Rule that provides conditional parameter processing functions that allow a parameter value to be interpreted and substituted with a different string.
PAM_ SolutionHelper	Dashboard Extender Business Rule that provides various helper functions for Predictive Analytics 123 such as management of the solution setup, configuration settings, and management of Predictive Models.

## Home



The **Home** page contains Setup, Predict, and Audit.

Predictive Analytics 123 is grouped into three sections:

- 1. **Setup** establishes model groups by defining the types of models to run, the data source(s), and determining the length of the forecast. It ties these parameters into a designated Cube View through the template.
- 2. **Predict** displays the interactive mode that runs the models against a selected cell or all accounts in a Cube View. Results are graphically displayed and written back to either the same Cube View or a different target scenario.
- 3. Audit provides auditability into the entire application by logging what is run, by whom, and retains a comment log.



63

## **Settings**

The **Settings** page contains the Global Options tab where you set key properties that guide Predictive Analytics 123 administration. It also contains Uninstall options.

All global option settings are retained during solution upgrades.

### **Global Options**

The **Settings** > **Global Options** page should be one of the first pages visited when configuring Predictive Analytics 123.

PREDICTIVE ANALYTIC	5 123		0 0 0
SEENSS Global Options Uninstall	Security Roles Manage Predictive Analytics Setup: Execute Predictive Analysis Models: Python Configuration Python Executable Path:	Administrators • Everyone • ChUsers)PythonEmvironment)PyEnv_PAM_V11python.exe	
		Save	

#### **Assign User Group to Security Roles**

- 1. On the **Settings** page, click **Global Options** and then select the user group from the dropdown list for each Security Role (the default value for all security roles is Administrators).
- 2. Click Save.

Security Role	Description
Manage Predictive Analytics Setup	Users in are Predictive Analytics 123 administrators who can manage security settings in the Global Options page and access the Setup page to create, edit, or delete templates.
Execute Predictive Analysis Models	Users can Run, Clear, and Delete models.

#### **Configure the Predictive Analytics 123 Python Script**

The Python Executable Path specifies the location of the unzipped Data Science package.

- 1. On the **Settings** page, click **Global Options** and then type or paste the full path of the Python Configuration for the file.
- 2. Click Save.

#### **Predictive Analytics 123 Uninstall Options**



**Uninstall UI** removes Predictive Analytics 123, including related dashboards and business rules but leaves the database and related tables in place. Use this option if you want to accept a Predictive Analytics 123 update without removing the data tables. The Predictive Analytics 123 Release Notes will indicate if an overinstall is supported.

For some releases, this step should be performed before accepting any new version of Predictive Analytics 123 since some of the Dashboard or other objects may have been renamed. Note that some Global Options will also be cleared as their values are stored in Parameters under Dashboards.



**Uninstall Full** removes all the related data tables, all data, Predictive Analytics 123 Dashboards, and Business Rules. Use this option to completely remove Predictive Analytics 123 or to perform an upgrade that is so significant in its changes to the data tables that this method is required.

CAUTION: The Uninstall procedure cannot be reversed.

#### **Template Setup**

The Template Setup page contains the following functions:

Add creates a new Template.

**Edit** updates an existing Template. Note that once a model is run, elements of the Cube View and Scenario section cannot be modified.

Copy creates a new Template based on the settings of the selected Template.

Delete removes the entire Template along with the associated model(s) and comments.

**Clear** removes the saved default models associated with the form but keeps the results of previously run models.

**NOTE:** The **Delete** function on the **Template Setup** page is different than the **Delete** function on the **Predict** page.

PREDICT	IVE ANA	LYTICS 1	23									$\bigcirc$	द्धे	?
TEMPLATE S	SETUP													
_zů	Ċo	$\oplus$		-CP	Ē	5								
Predict	Audit	Add	Edit	Сору	Delete	e Clear								
8							Temp	plate Definition List						2
Name			Ţ	Description	<b>T</b> 2	Access Group 🔻	Cube Name 🔻	Cube View 🔻	Source Scenario 🔻	Target Scenario 🔻	Reference Period <b>T</b>	Histor	rical Ra	inge
Sales Fore	ecast 2020	v2			I	iveryone	GolfStream	Sales Entity by Month	Actual	Target	2020M1	All		
Sales Fore	ecast 2020	- Whatif S	cenario 2		I	Everyone	GolfStream	Sales Entity by Month	Actual	What If 3	2020M1	All		
Sales Fore	ecast 2020-	- Whatif So	enario 3:		I	iveryone	GolfStream	Sales Entity by Month	Actual	What If 1	2020M1	All		
Sales Fore	ecast 2020-	- Whatif So	enario 1:		1	iveryone	GolfStream	Sales Entity by Month	Actual	What If 1	2020M1	All		
Sales Fore	ecast 2020				1	iveryone	GolfStream	Sales Entity by Month	Actual	Target	2020M1	All		
Sales Fore	2020					veryone	Golistiean	Sales Entry by Month	Actual	larger	20201011			_

#### **Create a Template**

**IMPORTANT:** There must be at least one template saved in order to run a model.

- 1. On the Template Setup page, click Add.
- Complete the information in each section of the **Template Add** box and click **Save**. See <u>Template Field Definitions</u> for detailed descriptions of the field-level options in this template.

Ø	Template Add			C	) [];
1	Information				
	Name		Description		
•					
	Access Group				
	Everyone •				
2	Cube View and Scenario				
	Cube	Cube View	Source Scenario	Target Scenario	
	(Unassigned) 🔹	(Unassigned) 🔹	None •	None	•
3	Time Range				
	Reference Period	Historical Range	Forecast Range	Prediction Write Start Period	
	(Unassigned) •	(Unassigned) •	(Unassigned) •	1	•
4	Model				
	Default Model	Seasonality Length	Failure Resolution	Save Default Model	
	Auto Seasonality Models (Rec 🔻	Auto Detect 🔹	Auto Seasonality Models (Rec 🔻	Yes	•
5	Run All				
	Allow Run All Accounts	Account Filter			
	Yes 🔹				
				Save	Cancel

#### **Template Field Definitions**

#### 1 | Information

Name	Descriptive name to identify the template.				
Description (Optional)	Description of template.				
Access Group	Name of the user group who can run/view models belonging to this template.				
2   Cube View and Scenario					
Cube	Name of the Cube to run the models against for the template.				

Cube ViewName of the specific Cube View in the Cube to be able to run the models<br/>against for this template.

See Also: Cube View Setup

**NOTE:** The Cube View can only pull data from the Cube that was specified above. Pulling data from multiple Cubes for a single Cube View is not allowed in Predictive Analytics 123.

Source Scenario	Scenario specified as the source of historical data points used to generate predictive models.
Target Scenario	Scenario to write the results of the model execution.

**IMPORTANT:** The Source Scenario and Target Scenario must have the same writable cells

#### 3 | Time Range

		The period to be used to identify the last period to be included in the historical dataset for models run on the specified account.					
Reference Period	Required for Run and Run All.						
		The reference period used should also be included in the Cube View in order to be visible on the Predict page.					
		The number of data points to use in order to fit the models.					
Historical Range		Example: If the selected cell for the account is 2019M11, and Historical Range is 24, the historical datapoints to be used for fitting the models will be all the values from 2017M11 to 2019M11.					
<b>IMPORTANT:</b> A minimum of 18 months of data is necessary in order to return a prediction models. For predictive models, particularly seasonality, 24 months of historical data are necessary (ARIMA models require 48 months). Rows missin required number of historical months will be excluded from the prediction.		ANT: A minimum of 18 months of data is necessary in order to return valid n models. For predictive models, particularly seasonality, 24 months of data are necessary (ARIMA models require 48 months). Rows missing the number of historical months will be excluded from the prediction.					
Foreo Rang	cast Je	The number of datapoints to run against, going forward from the selected cell.					

Prediction	The number of periods forward from the selected cell period to begin writing forecasts. The template defaults to a write start of 1, which corresponds to the
Write Start Period	period directly after the selected cell period. Example: If the selected cell in the account is for 2005M11, and the Prediction Write Start Period is 5 with a Forecast Range of 12 months, 12 forecast values would be written beginning at 2006M4 through 2007M3.
4   Model	
Default Model	Determines the models to run for the template.
	Auto-Seasonality Models performs a grid search of all Seasonality specific models with all possible parameter subsets.
	This method will return the best performing Seasonality specific models for the given account in the template.
	Auto-All Models performs a grid search of all models with all possible parameter sub-sets.
	This method will return the best performing models for the given account in the template.
	Auto-Trend Models performs a grid search of all Trend specific models with all possible parameter sub-sets.
	This method will return the best performing Trend specific models for the given account in the template.
	If a specific type of model is selected in this section, a grid search of that specific model's parameter sub-sets will be performed.
	This method will return the best performing parameter subset model of the specified model type.
Seasonality Length	Sets the seasonality length for the data that the models will use as the seasonal cycle. This value can be specified by the user or Auto-Detect can be specified in which case the algorithm itself will determine the best seasonality length for the data.
Failure Resolution	Determines the models to run in the event the default model returns a Failure response.
Save Default Model	Saves the selection in <b>Default Model</b> .
5   Run All	

Allow Run All Accounts	Runs every account in the Cube View and determines the best model for each account according to the specifications set in the template editor.
Account Filter (Optional)	Follows the standard OneStream member filter, an admin can filter the Cube View accounts using the standard formulas present in the Member Filter Builder.

#### **Cube View Setup Notes**

- Predictive Analytics 123 will only write prediction model results for Base level accounts.
- For Predictive Analytics 123 to write prediction model results to forecasted cells in a Cube View, set **Can Modify Data** to **True**.
- Users must be in the **Access** and **Maintenance** security groups of the Cube View where predictive models will be run.

**IMPORTANT:** Data must be controlled using Cube View settings or it will be overwritten by prediction model results.

#### **Assign Cube View Bound Parameters**

Bound Parameters are required to apply predictive models to a Cube View. To assign Bound Parameters in OneStream, click **Application > Cube Views > General Settings > Navigation Links**.

**TIP:** Set parameters once in a Cube View and then use the **Copy** button on the Cube View page to create a new one from a template.

Designer Advanced		
Name Sales Prediction	(PAM)	Description
<b>邮</b> POV		
General Settings		
👼 Sharing	Linked Cube Views	
🔊 Common	Linked Cube Views	
📃 Header Text	Bound Parameter Names	
Header Size	Entity Bound Parameter Name	E_PAMME
Header Overrides	Consolidation Bound Parameter Name	
🖺 Report	Scenario Bound Parameter Name	S_PAMME
••• Navigation Links	Time Bound Parameter Name	T_PAMME
	View Bound Parameter Name	V_PAMME
	Account Bound Parameter Name	A_PAMME
	Flow Bound Parameter Name	F_PAMME
	Origin Bound Parameter Name	O_PAMME
	IC Bound Parameter Name	I_PAMME
	UD1 Bound Parameter Name	U1_PAMME
	UD2 Bound Parameter Name	U2_PAMME
	UD3 Bound Parameter Name	U3_PAMME
	UD4 Bound Parameter Name	U4_PAMME
	UD5 Bound Parameter Name	U5_PAMME
	UD6 Bound Parameter Name	U6_PAMME
	UD7 Bound Parameter Name	U7_PAMME
	UD8 Bound Parameter Name	U8_PAMME

Bound Parameter Name	Value
Entity	E_PAMME
Consolidation	Not used
Scenario	S_PAMME
Time	T_PAMME

Bound Parameter Name	Value
View	V_PAMME
Account	A_PAMME
Flow	F_PAMME
Origin	O_PAMME
IC	I_PAMME
UD1	U1_PAMME
UD2	U2_PAMME
UD3	U3_PAMME
UD4	U4_PAMME
UD5	U5_PAMME
UD6	U6_PAMME
UD7	U7_PAMME
UD8	U8_PAMME

## **Apply Predictive Analytics 123 to Forms**

There are two end user Dashboards in the **XFW Predictive Analytics 123 (PAM)** Dashboard Group:

- 1. ListViewer\_PAMV
- 2. SingleViewer\_Template\_PAMV



#### Set Up List View

The List View dashboard contains the information from the Predictive Analytics 123 Predict page including the Template Selection list. This dashboard can be embedded into a workspace inside of a workflow.

- 1. In OneStream, click Application > Presentation > Dashboards.
- 2. Click Dashboard Maintenance Units > XFW Predictive Analytics 123 (PAM) > Dashboard Groups >End User Viewers (PAMV) > ListViewer\_PAMV.
- 3. (Optional) On the ListViewer\_PAMV dashboard, click Rename to rename the dashboard.
- 4. Click Save.
- 5. Click **Run** to verify that the dashboard opens correctly.



#### Set Up Single View

The Single View dashboard contains the information from the Predictive Analytics 123 **Predict** page excluding the Template Selection form.

- 1. In OneStream, click Application > Presentation > Dashboards.
- 2. Click Dashboard Maintenance Units > XFW Predictive Analytics 123 (PAM) > Dashboard Groups > End User Viewers (PAMV).
- 3. Select SingleViewer\_Template\_PAMV and click Copy on the top toolbar.

- 4. Click the **Paste** on the top toolbar. A new dashboard called SingleViewer\_Template\_PAMV\_Copy displays.
- 5. Select the SingleViewer\_Template\_PAMV\_Copy and click Rename in the top toolbar.

**TIP:** Replace the word "Template" in the name for the name of the Predictive Analytics 123 template that will be embedded into this single view. Be sure to remove spaces in the template name.

- 6. Click Save and navigate to the new dashboard.
- 7. In the Dashboard Properties pane, expand Action (Primary Dashboard Only).

Dashboard Properties	Dashboard Components	
General (Dashboard)	)	
Name		SingleViewer_Template_PAMV
Description		
Page Caption		
Dashboard Group		End User Viewers (PAMV)
□ Formatting		
Layout Type		Uniform
Is Initially Visible If E	mbedded	True
Display Format		
Literal Parameter Val	ues	
Name Value Pairs (e	.g., Param1=Value1,)	
Action (Primary Dash	nboard Only)	
Server Task		
Load Dashboard S	Server Task	Execute Dashboard Extender Business Rule (Once)
Load Dashboard S	erver Task Arguments	{PAM_SolutionHelper}{OnLoadSingleTemplateViewer}{TemplateName=[2019 Forecast - What-if 3]}

- 8. Type the exact name of the template to embed in the dashboard in the Load Dashboard Server Task Arguments field.
- 9. Click Save.

10. Click **Run** verify that the template name was correctly specified.

This newly created Template Dashboard can now be embedded into a workspace inside of a workflow.



11. Click Save.

## Predict



The **Predict** page displays the interactive mode that runs the models against a selected cell or all accounts in a Cube View. Results are graphically displayed and written back to either a Cube View or a different target scenario.

#### **Run Prediction Models**

To run the model with respect to the selected cell:

1. In the Template Selection panel, select a template.

**NOTE:** Templates could be restricted based on the current user's access level and the Access Group associated with the template in the template definition step.

- Click on the cell in the account to run models for.
  You can only run against cells that are within the reference period as defined in the setup.
- 3. Click Run.

If the cell for that account already has models run on the selected template, the lower panes will be pre-populated.

**NOTE:** The **Run** button is hidden until a cell is selected but Run All is always visible.

For a growth rate to be displayed as a non-NAN value it is required that the forecast period is equal to or longer than the total number of historical values.

After the model(s) are run against the selected cell, a graph of the results and the Prediction growth rate display in the lower pane:

**Run All** runs every available option and then determines the best model for each account according to the specifications set in the template editor.

Selected Period: The period chosen to run the model against.

Account: The account name.

**Reference Period**: The period to be used to identify the last period to be included in the historical dataset for models run on the specified account.

Forecast Range: The number of datapoints to run against, going forward from the selected cell.

Default Model: Determines the models to run for the template.

The **Clear** button removes the saved default models associated with the form but keeps the results of previously run models.

The **Delete** button removes the associated model(s) and comments but does not delete the Template.

The **Model** button brings you back to the original lower pane with the graph and the Prediction/Actual Forecast rates.

The **Detail** button populates the lower pane with each of the best models returned (scrollable pane on the left, but only scrollable if there are multiple models returned) as well as the associated Mean Absolute Percent Error and Mean Percent Error next to them. Also, the graph for whichever model is selected on the left pane displays on the right pane.

PREDICTIVE ANALYTICS	123												û \$ ?
PREDICTION MODELS	Tempiate Name: 2018 Forecast - What-if 3												
Template Selection	HIOHIB 🗱				I	Revenue Mth Tren	d (Clubs NA)						¢ 🖪
Name 🔻		& &	2017 Jan 2018 Actual Actual	Feb 2018 Actual	Mar 2018 Actual	Apr 2018 Dradictive Forecast	May 2018 Decision Forecast	Jun 2018 Dradictiva Forocost	Jul 2018 Dradictive Forecast	Aug 2018 Prodictive Forecast	Sep 2018 Decision Forecast	Oct 2018 Dradictiva Faraca	Nov 2018
2018 Forecast - What-if 2	Mach10	🗉 NA - North America	ACLUAI ACLUAI 1721458.95 138.827	Actual 34 194358.27	222 123.74	187 455.71	280 595.50	291 904.88	272 012.41	237 345.14	330 484.94	341 794.32	321 901.84
2018 Forecast - What-if 3		US	1.721.458.95 138.827	34 194.358.27	222.123.74	187,455,71	280,595,50	291,904,88	272.012.41	237,345,14	330,484,94	341,794,32	321,901,84
2018 Forecast - What-if1		Southeast	412.819.90 33.291	93 a 46,608.70	■ 53,267.08	44,897.09	66,873,59	69,639,46	64,854,84	56,484.84	78,461.35	81,227,22	76,442.59
2018 Revenue Forecast		Midwest	1,238,459.67 99,875	78 m 139,826.09	a 159,801.25	134,923.89	202,236.87	210,331.91	196,026.73	171,150.10	238,463.08	246,558.12	232,252.94
2018 Revenue Forecast - Cl		West	70,179.38 5,659	63 m 7,923.48	9,055.40	7,634.73	11,485.04	11,933.51	11,130.84	9,710.20	13,560.51	14,008.98	13,206.31
2018 Revenue Forecast v2	Fairway W	loods 🗉 NA - North America	5,527,780.28 445,788	73 624,104.23	713,261.97								
		US	5,527,780.28 445,788	73 624,104.23	713,261.97								
		Southeast	1,647,867.84 132,892	57 186,049.59	212,628.11								
	4	Miskowet			101 700 00				_				
	Run Run All Account:	2018M3 Third Party Sales	Reference Period: 201 Forecast Range: 12	8M3 nonths	Default Mod Holt-Wit	e: nters Additive					Clear	Delete Mode	Detail Comments
	Prediction	Holt-Winters Additiv	ve										2
	107.77% Goven Har Seasonality	15000 - Aj 10000 - O 5000 -	$\sim$		$\wedge$	~ //	_	<u> </u>			$\int$		Acdel Prediction – Actuals – Model Fit – Prediction Result
	8 Months	0	AN COLUMN COLUMN		SOTTAND SOTTAND	27.74K 10.74K 10	they they the	to and to any	orene toren torene	there there the	10,000,000,000,000,000,000,000,000,000,	Constant South	
·							Time						

#### **Model Comments**

The **Comments** button opens a dialog that allows for a user to add/save a comment on the account model run(s). If there are already comments associated with that account and template, there will be a pre-populated table in this section. The table displays the comment, the username associated, and the time stamp. However, if there is not yet a comment, the table will not be pre-populated.

#### Predict

Ø Mode	el Comments					Û	□ ×
Account:		Selected Period:					
Third Pa	rty Sales	2018M3					
Comment	t		Ţ	User <b>T</b>	Time Stamp (UTC)		
Made an a	adjustment to 2019 M1 for th	ne expected revenue increase		Admin	12/18/2019 2:20:16 PM		
	Comment						
$(\pm)$	Comment:						
Add							

**NOTE:** Comments are associated with both the account of the Cube View and the currently selected template.

## Audit

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The **Audit** page is three sections of report-style data that displays information such as the number of models run per account, the types of models, who ran each model, which model was run, the target scenario, and the creation date of the model run. This information is summarized on the **Overview** tab with detail in the **Analysis** tab.



The **Analysis** tab contains the following information:

- Commentary provides all commentary by Account and Cube View.
- Model Executions provides all single account model executions by Cube View.
- Run All Statistics provides statistics of all Run-All account model executions by Cube View.

## **Help & Miscellaneous Information**

This page contains solution documentation.

#### **Specify Optimal Display Settings**

To best display multiple data elements such as reports and forms for data entry and analysis, set your screen resolution to a minimum of 1920 x 1080.

#### MarketPlace Solution Modification Considerations

A few cautions and considerations regarding the modification of MarketPlace solutions:

- Major changes to business rules or custom tables within a MarketPlace solution will not be supported through normal channels as the resulting solution is significantly different from the core solution.
- If changes are made to any dashboard object or business rule, consider renaming it or copying it to a new object first. This is important because if there is an upgrade to the MarketPlace solution in the future and the customer applies the upgrade, this will overlay and wipe out the changes. This also applies when updating any of the standard reports and dashboards.
- If modifications are made to a MarketPlace solution, upgrading to later versions will be more complex depending on the degree of customization. Simple changes such as changing a logo or colors on a dashboard do not impact upgrades significantly. Making changes to the custom database tables and business rules, which should be avoided, will make an upgrade even more complicated.

# Appendix A: Trend and Seasonality Definitions

A **Trend** is a general systematic linear or nonlinear component that changes over time and does not repeat. The following graph shows the result of the Holt Exponential method applied to an overall trend component.





The **Seasonality** or seasonal cycle of a dataset is the number of points that occur in one cycle of data. Common seasonal cycles include 12 months (yearly) and 3 months (quarterly).

## **Appendix B: Forecasting Methods**

This appendix describes the supported forecasting methods.

#### **Simple Exponential Smoothing**

This forecasting method develops a model where the prediction is a weighted linear sum of recent past observations. Exponential Smoothing models explicitly use an exponentially decreasing weight when considering past observations. Single Exponential Smoothing only requires one parameter alpha, also called the smoothing factor or smoothing coefficient. Alpha controls the rate of influence of the observations at each prior timestep. The parameter is handled inside of the algorithm and thus is unspecified by a user.

**NOTE:** Simple Exponential Smoothing Models are best at handling data with no clear trend or seasonal components.

#### **Holt Linear**

This forecasting method is an extension of Simple Exponential Smoothing (See Simple Exponential Smoothing) that adds the ability to capture the trend of the time series. This method is commonly referred to as Double Exponential Smoothing because it uses an additional smoothing factor beta in order to handle the influence of the overall trend. The method is broken into two variations, Additive and Multiplicative.

**NOTE:** Holt-Linear Models are capable of handling data with a trend component but not seasonal components.

#### **Holt-Linear Additive**

In this variation, the smoothing factor beta is expressed in absolute terms in the scale of the observed series. The additive method is preferred when the seasonal variations are changing proportionally to the level of the series.

#### **Holt-Linear Multiplicative**

In this variation, the smoothing factor beta is expressed in relative terms or as a percentage. The multiplicative method is preferred when the seasonal variations are changing disproportionally to the level of the series.

#### **Holt-Winters Exponential**

This forecasting method is also an extension of Double Exponential Smoothing (see Holt Linear) that adds the ability to capture the seasonality of the time series data. This method is commonly referred to as Triple Exponential Smoothing. In addition to the alpha and beta parameters found in Double Exponential Smoothing, there is an added smoothing seasonal parameter gamma used to handle the influence of the overall seasonality. The method is broken into two variations based on the handling of the parameter gamma:

#### **Seasonal Additive**

The seasonal additive model is an extension of the Holt-Winters Exponential Additive Model. The Seasonal Additive model does not contain a trend equation, or parameter beta, and instead only applies the seasonal parameter gamma using the additive method.

**NOTE:** The Seasonal Additive model is only capable of handling data with a Seasonal component but no Trend Component.

#### **Holt-Winters Exponential Multiplicative**

In this variation, the seasonal parameter gamma is expressed in relative terms or as a percentage. In order to account for the seasonality, the trend equation of the series is seasonally adjusted by dividing each value by the seasonal parameter gamma. The multiplicative method is preferred when the seasonal variations are changing disproportionally to the level of the series.

#### **Holt-Winters Damped Method**

An extension of the Holt-Winters Exponential (Additive and Multiplicative), the damped method is used for long-term forecasts. For long-term forecasts, a Holts-Winters Exponential model will, by nature, increase or decrease indefinitely into the future. With the addition of a damping parameter between 0 and 1, this long-term increase or decrease can be minimized, and accurate long-term predictions can be maintained. The damping parameter is handled inside of the algorithm and thus is unspecified by a user.

**NOTE:** Holt-Winters Exponential Models are capable of handling data with both trend and seasonal components.

#### **Seasonal Multiplicative**

The seasonal multiplicative model is an extension of the Holt-Winters Exponential Multiplicative Model. The Seasonal Multiplicative model removes trend equation, or parameter beta, and instead only applies the seasonal parameter gamma, using the multiplicative method.

**NOTE:** The Seasonal Multiplicative model is only capable of handling data with a Seasonal component but no Trend Component.

## Autoregressive Integrated Moving Average (ARIMA)

The "Autoregressive Integrated Moving Average" model is a non-seasonal time series method that combines three techniques when producing predictions. The first, corresponding to the "AR", indicates the autoregressive component. This component regresses the desired variable over its previous values. The order of this portion of the model is specified by the parameter p. The second, corresponding to the "MA", indicates the moving average component and is a regression of the desired variable's errors over its previous values. The order of this portion of the model is specified by the parameter q. The third, corresponding to the "I", indicates the integrated or differencing component and is a differencing of each value and its previous value. The order of this portion (number of times to perform differencing) is denoted by the parameter d. The differencing "I" component is performed before the "AR" and "MA" components are fit. The overall ARIMA is the combination of each of these three components into one condensed model.

**NOTE:** The ARIMA model is only capable of handling data with a trend component but no seasonal component.

## Seasonal Autoregressive Integrated Moving Average (SARIMA)

The SARIMA model is a seasonal time series method and is an extension of the ARIMA modelling method. It contains the same three components of the ARIMA, however, a SARIMA adds an additional seasonal autoregressive, seasonal differencing, and seasonal moving-average component to the overall model in order to account for the recurring cycle of the data. The parameters for each of these additional seasonal components are denoted by *P*, *D*, and *Q*respectively. The SARIMA also takes in a seasonal parameter s which accounts for the length of a singular cycle in the data.

## Appendix C: Predictive Analytic Metrics

This appendix describes the predictive analytic metrics you can use to evaluate results.

#### **Metrics**

 $y_i =$  i'th actual datapoint value

 $\hat{y_i} = i$  th predicted datapoint value

n = total number of datapoints

#### Mean Percentage Error (MPE)

Defined as the average of the percent errors, or the average percent difference between the predicted values and the actual values.

#### Mean Absolute Percentage Error (MAP)

Defined as the average of the absolute percent errors, or the average absolute percent difference between the predicted values and the actual values. Like MAE, MAPE is not sensitive to outliers, and thus is best used when outliers are to be ignored.

## Appendix D: Additional Information

If not authoring in a SaaS environment, you need this additional information. This package contains the <u>Python</u> executable, the Python dependencies, and the <u>Anaconda® Distribution</u> software necessary to execute the code that runs the Predictive Analytics 123 financial prediction models.